

## APPENDIX F

### PROFESSIONAL SERVICE RATES

Until one year from the Effective Date, Authorized Users may acquire Professional Services at the rates listed in the schedule below. Rates for Professional Services under this Master Agreement 2004 shall be updated no less than annually.

\*\*Rates are inclusive of travel expenses and the Administrative Fee

<b>Consultant Level</b>	<b><i>FY04 Standard</i></b>	<b><i>Rates**</i></b>	<b><i>Rates**</i></b>
	<b><i>Hourly Rates</i></b>	<b><i>Up to \$156,000</i></b>	<b><i>\$156,001-\$200,000</i></b>
Associate Consultant	<b>\$164.00</b>	<b>\$153.32</b>	<b>\$150.26</b>
Staff Consultant	<b>\$218.00</b>	<b>\$198.20</b>	<b>\$193.10</b>
Senior Consultant	<b>\$251.00</b>	<b>\$223.70</b>	<b>\$217.58</b>
Principal Consultant	<b>\$306.00</b>	<b>\$264.50</b>	<b>\$257.36</b>
Senior Principal Consultant	<b>\$349.00</b>	<b>\$299.18</b>	<b>\$291.02</b>
Managing Principal Consultant	<b>\$349.00</b>	<b>\$299.18</b>	<b>\$291.02</b>
Technical Manager	<b>\$414.00</b>	<b>\$344.06</b>	<b>\$334.88</b>
Practice Manager	<b>\$414.00</b>	<b>\$344.06</b>	<b>\$334.88</b>
Practice Director	<b>\$436.00</b>	<b>\$365.48</b>	<b>\$355.28</b>
Senior Practice Director	<b>\$480.00</b>	<b>\$397.10</b>	<b>\$385.88</b>
Regional VP	<b>\$501.00</b>	<b>\$414.44</b>	<b>\$403.22</b>
Group VP	<b>\$533.00</b>	<b>\$440.96</b>	<b>\$428.72</b>
Senior VP	<b>\$588.00</b>	<b>\$484.82</b>	<b>\$471.56</b>